## Percent of METCO Loans Past Due 90 days Economic Development



KPI Owner: Kurt Hummel			Process: Job Creation - Loan Repayment Rate		
Baseline, Goal, & Benchmark		Source Summary	Continuous Improvement Summary		
Baseline: TBD		Data Source: SalesForce	Plan-Do-Check-Act Step 1: Define the problem		
Goal: TBD		Goal Source: TBD  Benchmark Source: TBD	Measurement Method: Number of loans past due 90 days divided by the number of total loans  Why Measure: To track loans that are delinquent by 90 days  Next Improvement Step: Identify a baseline and a target		
Benchmark: TBD					
How Are We Doing?					
Feb2014-Jan2015 12 Month Goal	Feb2014-Jan2015 12 Month Actual		Jan2015 Goal	Jan2015 Actual	
TBD	2.00%	YOU	TBD	1.81%	

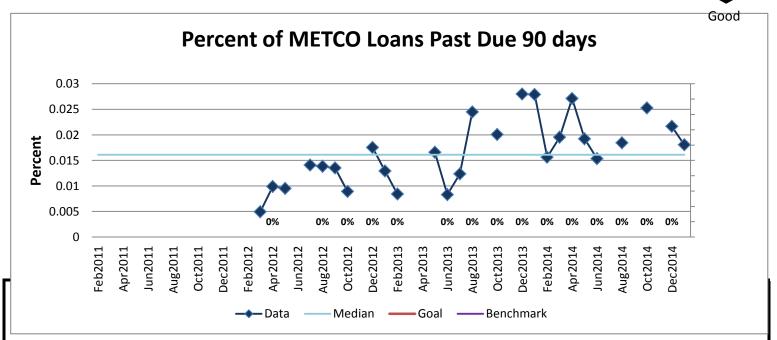
**Percent** 

**Percent** 

**Percent** 

**Percent** 





The seven basic quality tools, "5 Whys" technique, brainstorming and other methods will be applied to the measure graphed above. The purpose of using the tools/methods is to understand what makes performance less than desirable if performance is not best in class.

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